## Master Degree: Hotel and tourism management

## 1st year

Fall Semester								
Courses	Credits	Coefficients	weekly time load					
			Lectures	Directed	Practical			
				work	works			
Tourism and hotel services management	5	2	1h30	1h30	-			
Tourism marketing	5	2	1h30	1h30	-			
Hotel marketing	4	2	1h30	1h30	-			
tourist consumer behaviour	4	2	1h30	1h30	-			
Quantitative methods in marketing 1	5	2	1h30	1h30	-			
Communication and administrative editing	4	2	1h30	1h30	-			
Tourism and hotel law	2	2	1h30	1h30	-			
Specialized foreign language 01	1	1	-	1h30				
Total	30	15	10h30	12h				
Spring Semester								
Courses	Credits	Coefficients	weekly time load					
			Lectures	Directed works	Practical			
Management of Tourism Service Quality	6	3	1h30	1h30	works			
Tourism Marketing Communication	6	3	1h30	1h30				
Brand Management	6	3	1h30	1h30				
Customer Relationship Management	5	2	1h30	1h30				
Tourist Geography	5	2	1h30	1h30				
Master's Thesis Preparation Methodology	4	2	1h30	1h30				
Quantitative Methods in Marketing 2	2	2	1h30	1h30				
Specialized Foreign Language 02	1	1		1h30				
Total	30	15	10h30	12h				

2<sup>nd</sup> year

Fall Semester									
Courses	Credits	Coefficients	weekly time load						
			Lectures	Directed work	Practical works				
Strategic and Competitive Analysis	6	3	1h30	1h30	-				
Event and Tourist Destination Management	6	3	1h30	1h30	-				
Tourism Human Resource Management	6	3	1h30	1h30	-				
Statistical Software 2	5	2	1h30	-	1h30				
Management of Tourism Companies and Agencies	4	2	1h30	1h30	-				
Electronic Tourism Marketing Software	2	2	1h30	-	1h30				
Course in Tourism and Hotel Marketing	1	1	-	1h30	-				
Total	30	16	09h	07h30	03h				
Spring Semester									
Courses	Credits	Coefficients	weekly time load						
Personal work	30	04		30h					
Field study (in various	-	-		03h					
formats according to the									
subject of the note)									
Forums (certificate of	-	-		02					
attending a forum, training									
course or training course in									
the second year master's									
degree)									
Other works (to be	-	-	05						
determined according to the									
pedagogical committee of									
the specialization)									
Total	30	04		40					