Tipasa University Center Institute of Economics, Commerce and Management

.....Business to Customer...... 01pt

Academic Year 2022/2023

1st year Master: Maketing/

Tourism

English language exam

Name:*********	Group:***	Code:***********
Correction of the Exam		
Part 01: Read the text carefully then answer the following questions.		
 I- Give an appropriate title to the textThe Advancement of Woman in Vitnam01pt II- Are the following statements (sentences) true or false? Correct the false statements. 1- The position of women in Vietnam has improvedTrue 01pt 2- Women make up less than half of the workforce in the service, agricultural, fisheries, industry and construction sectorsFalse 01pt 3- Nearly 25% of Vietnamese companies are run by women True 01pt 		
III- Find out from the text the synonym of the following words:		
-Local=domestic/national 01ptGet rid of =prevent/overcome 01pt -Significant =important 01pt		
IV- Find out from the text the opposite of the following words:		
-Peace ≠ violence 01pt -Equality ≠ inequality 01pt -Prosp	erity≠ <mark>poverty</mark>	01pt
Part 02: Answer the following questions.		
I- What are the four Ps of marketing mix? 1Price01pt 2product01pt 3Promotion01pt 4Place01pt		
II- What are the Four Cs of marketing mix? 1Customer cost 01pt 2Convenience 01pt 3Customer solution 01pt 4Communication 01pt III- What does it mean B2B?Business to Business 01pt IV- What does it mean B2C?		